# foodjobs.de

## **OVERVIEW 2021**



### **ABOUT US**

foodjobs.de is the job board for specialists in the food industry.

foodjobs.de is your career mentor and provides just the right job offers, suitable guidance and specific tips to those who want to enter and continue their successful journey in the food industry. For companies, foodjobs.de is the specialised job board in the food industry for selective job searches and employer branding.

With its growing partner network, foodjobs.de also offers media consulting and an active sourcing service for positions up to €80K.

### **TARGET GROUPS**

foodjobs.de is for all those who wish to enter and continue their successful journey in the food industry.

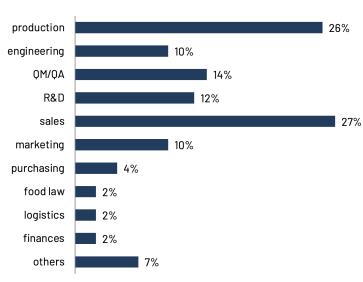
Trainees, specialists and executives with know-how specific to the food industry, in particular all those with a food-specific degree, relevant training or professional experience.

Specialists and executives from the functional areas production/technology, research & development, quality management, marketing/sales (B2B), logistics and commercial areas.

### **USER**

- over **30,000** unique users per month
- over **52,000** visits per month
- over 350,000 page impressions per month
- over 2,000 registered candidates
- over 5,700 fans on Facebook
- over **3,700** members in our XING-Group

### **PUBLISHED JOBS**



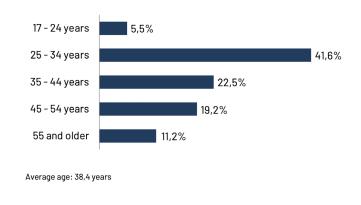
Source: Google Analytics, awstats und own evaluation, January 2021

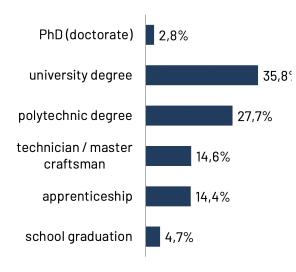


### **CANDIDATE ANALYSIS**

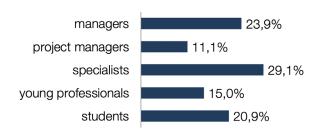
As of January 2021 there were a total of 1,997 registered candidates in our database. For an analysis of the candidates, see the charts below.

AGE EDUCATION

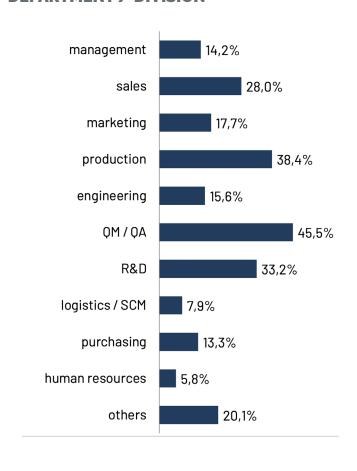




### **PROFESSIONAL EXPERIENCE**



### **DEPARTMENT / DIVISION**





### **VACANCIES**

### 1 job offer "Standard" logo with text

90 days, incl. 2 refresh

€ 560

### 1 job offer "Individual" HTML

90 days, incl. 2 refresh

€ 700

### Internship

6 months, incl. 5 refresh

free of charge

### Example: "Standard"







### Example: "Incognito"



(10% discount)

(15% discount)

(20% discount)

### **JOB PACKAGES**

3 job offers "Individual" € 1,890
5 job offers "Individual" € 2,975
10 job offers "Individual" € 5,600

More offers on request

foodjobs.de

### JOB BOOSTER (optional)

Expand your range.

### + JOBS OF THE WEEK

€ 180

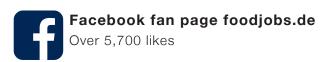
7 days term on the home page (starting Monday)



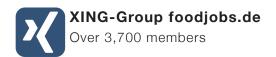
### + SOCIAL MEDIA

Job offer on Facebook, XING, newsletter

€ 180













### **NEWSLETTER** foodjobs.de

over 800 recipients / sending 1x per month





### **BESTSELLER**

### FOOD STELLENANZEIGEN PACKAGE

foodjobs.de, 90 days Stellenanzeigen.de, 30 days

€ 1,210

(instead of € 1,530)

### **FOOD MONSTER PACKAGE**

foodjobs.de, 90 days Monster, 30 days

€ 1,210

(instead of € 1,695)

### FOOD STEPSTONE PACKAGE

foodjobs.de, 90 days Stepstone, 30 days

€ 1,450

(instead of € 1,895)

### **FOOD OPTI PACKAGE**

foodjobs.de, 90 days Stepstone, 30 days Stellenanzeigen.de, 30 days

€ 1,610

(instead of € 2,725)

FOOD VERTRIEB/LEH PACKAGE

foodjobs.de, 90 days Stepstone, 30 days LZjobs.de, 8 weeks

€ 1,650 (instead of € 2.645)

Further job boards are bookable in the package any time.

### **SERVICES**

- Consultation of the job board selection according to your needs
- Design of the ad according to a template or to the layout of your website
- Free creation of your ad in HTML format (responsive)
- Ad optimization (title and text), SEO
- Additional reach (job search engines, partner portals)
- We do not grant agency commission on packages



### **ACTIVE SOURCING INCL. JOB OFFER**

For all positions up to €80K total remuneration foodjobs.de offers in addition to the job posting an active sourcing service. We identify and recommend you candidates who fit your vacancy the best. We help you to organise the recruitment process and to win your favourite candidate for your company.

Active Sourcing plus job offer

1. fee € 1,200

Job offer 90 days term, incl. 2 refresh

If hiring one of our candidates

2. fee 20% of the total remuneration

### **OUR SERVICES**



#### Search

Searching for matching candidates in the foodjobs candidate data base and actively looking for candidates in our professional network, social media (XING, LinkedIn) and food specific platforms.



### Identification

We identify matching candidates, contact them and interview them (30-45 minutes) via telephone or video chat.



### Interview

We check if the candidate fits your requirement e.g. motivation, mobility, hard skills etc.



#### Selection

We select a choice of fitting candidates and forward their profile to you.



### Goal

Our goal is it to forward you within 4 weeks or shorter a selection of up to 5 candidate profiles.

### CONTACT

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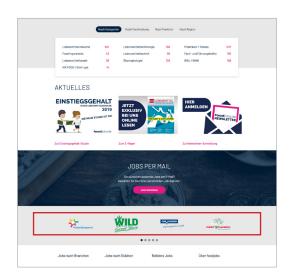
### **COMPANY PROFILE**

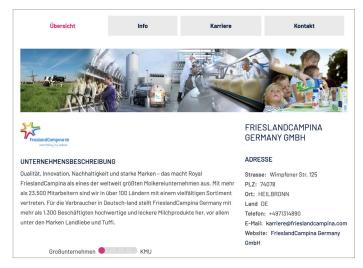
Present yourself to the candidates with an extensive company profile, in fact, directly with your logo on our home page. With just one click, the logo will go directly to detailed information about your company, career opportunities, contacts and current job offers.

### Company Profile with logo in the ticker

€ 1,200

Detailed company profile with navigation bar, photo and video term 1 year





### **Standard Company Profile**

free of charge

Overview with brief description, product group, brands, locations

### **SUBMISSION OF DATA**

Please send your data to anzeigen@foodjobs.de, noting the following specifications:

Data format: jpg, png Logo: 400px x 400px Header: 978px x 230px



### **DATA TRANSFER**

Please send your job advertisement by e-mail to: anzeigen@foodjobs.de

- Text of job offer, either in PDF or HTML
- E-mail of contact
- Company logo
- If desired, link to application form

### TERMS OF PAYMENT

The prices stated are net prices. We grant an agency commission of **15%** (except for packages). Payment is due following receipt of invoice, however, no later than within 14 days without deduction.

Commerzbank Düsseldorf IBAN DE32300400000200720100 BIC COBADEFFXXX

The terms of use of foodjobs GmbH www.foodjobs.de/AGB shall apply.

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